

Agriculture

Providing agriculture industry organizations strategic advice and practical assistance with federal decision-makers to develop solutions for today's agricultural challenges.

Expertise in agriculture policy is a major strength of Cornerstone Government Affairs. Our professionals have successfully represented a broad and diverse list of clients, including major commodity organizations, land grant colleges, Fortune 500 food companies, wildlife and conservation organizations, agricultural lenders, commodity exchanges, and crop protection companies. Our team includes a former Clerk of the House Appropriations Subcommittee on Agriculture; a former counsel to the House Agriculture Committee, a former staff member to the current Chairman of the Senate Appropriations Subcommittee on Agriculture; a former staff director of the Senate Agriculture Committee and deputy under secretary of Agriculture; a former staff member to two House Appropriations Subcommittee on Agriculture Chairmen and USDA Director of Intergovernmental Affairs; and a former staff member for a House Subcommittee Chairman and longtime cotton industry lobbyist. This experience totals more than 50 years of combined tenure in this complicated policy area.

PRIMARY SERVICES OFFERED

- Strategic counsel and tactical advice,
- Intelligence gathering, issue monitoring, and policy analysis,
- Relationship building and political branding,
- Design and implementation of government relations and lobbying campaigns to secure measurable legislative and administrative results, and
- Message and materials development, and
- Legislative drafting.

SELECTED CLIENTS

- Amcot, Lubbock, TX
- Association of Land-grant and Public Universities (APLU), Washington, DC
- CoBank, Greenwood Village, CO
- ConAgra, Omaha, NE
- Cotton Growers Warehouse Association, Bakersfield, CA
- Crop Life America, Washington, DC

- Florida Sugar Cane League, Belle Glade, FL
- General Mills, Minneapolis, MN
- Georgia Cotton Commission, Atlanta, GA
- National Wild Turkey Federation, Edgefield, SC
- Oregon Association of Nurseries, Wilsonville, OR
- Syngenta America, Washington, DC
- US Rice Producers Association, Houston, TX

SELECTED SUCCESSES

Cornerstone Government Affairs, on behalf of our agriculture related clients, has:

- Assisted in securing federal funding partnerships for specific projects and programs;
- Drafted hundreds of legislative solutions to client problems that have become law;
- Secured revisions in conservation laws that allow better cooperation among resource conservation entities;
- Assisted in securing federal funding for the USDA purchase of commodities for federal feeding programs;
- Managed client priorities during the reauthorization of the Commodity Exchange Act;
- Assisted in the successful change of the federal Crop Insurance Program to better protect cotton growers;
- Assisted a ginning equipment company in its efforts to secure licensing for patented USDA technology; and
- Led a client's effort for the re-write and reform of a complete title of the 2008 Food Conservation and Energy Act.

