

## Transportation

Providing transportation-related agencies and organizations strategic advice and practical assistance with federal decision-makers to develop solutions for today's transportation challenges.

Cornerstone has diverse expertise on transportation issues and this practice has been active in the ground, rail, and air categories. Our professionals have experience working in both the transportation appropriations process as well as the transportation authorizing process. We represent companies on issues ranging from drive technology for subway trains and automobiles to implementing NextGen to make our nation's air traffic control system more efficient. We represent the world's largest aerospace company and leading manufacturer of commercial jetliners and defense, space and security systems as well as the largest maker of private jets in the world.

Additionally, we manage the DC representation for the world's largest business travel and meetings organization and the DC representation for the trade association representing more than 2000 providers of pre-arranged ground transportation services at airports, ports, and other transportation terminals. Given the state of declining budget revenues in general and declining trust fund revenues for air and ground, experienced representation in Washington on transportation issues has never been more vital to stakeholders. Cornerstone professionals have a proven record of delivering results in this crucial sector.

### PRIMARY SERVICES OFFERED

- Strategic counsel and tactical advice,
- Intelligence gathering, issue monitoring, and policy analysis,
- Relationship building and political branding,
- Design and implementation of government relations and lobbying campaigns to secure measurable legislative and administrative results, and
- Message and materials development, and
- Legislative drafting.

### SELECTED CLIENTS

- Global Business Travel Association, Alexandria, VA
- National Limousine Association, Marlton, NJ
- Selex Sistemi Integrati, Overland Park, KS

